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[OPEN THE DOOR TO EFFECTIVE COMMUNICATION](#)

Barriers to listening are found in physical situations, in attitudes, and in behavior. Awareness of barriers allows you to take appropriate action to keep the door to communication open.



[OVERCOME NEGATIVITY AND PAST FAILURES](#)

The combination of challenging goals, a vigorous program of affirmation, and the ongoing practice of visualization give you quick mastery over motivation blocks.



[FIGHT FIRES CALMLY AND EFFECTIVELY](#)

Even the best planning and training fail to prevent an occasional unanticipated situation that must be handled on the spot.



[LIVE EACH DAY AS A LESSON IN PROGRESS](#)

To develop a healthy attitude toward mistakes and failure, see them as opportunities to develop your personal leadership skills.



[QUOTE 1 – FUNCTION OF LEADERSHIP](#)

“The function of leadership is to produce more leaders, not more followers.” - Ralph Nader



[QUOTE 2 – TELL THE TRUTH](#)

“When you want to help people, you tell them the truth. When you want to help yourself, you tell them what they want to hear.” – Thomas Sowell



[DEVELOPING LEADERS TODAY](#)

Identifying and developing future talent is one of leaders’ greatest weaknesses with only 1 in 3 leaders effective at building talent.

Bridging the Gap Between Potential and Performance

Since 1966, Leadership Management® International has been bridging the gap between potential and performance by helping organizations and individuals evaluate their strengths and opportunities through implementation of the unique and proven LMI Process™.



The LMI Process™

- Develops leaders who, in turn, empower their people to use their untapped talents and abilities.
- Identifies key areas the organization should focus on to reach the next level of success.
- Gives direction to an effective solution and delivers measurable results.

The LMI Process™ is designed around The Total Leader® Concept model with four vital components:

- Personal Productivity
- Personal Leadership
- Motivational Leadership
- Strategic Leadership

Total Leader Walkthrough Video – [click here](#)

LMI® tools and processes have been making a difference in organizations and individuals for nearly 60 years in more than 90 countries.

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