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#### [IMPROVING RESULTS AS A TEAM EFFORT](#)

Leaders must lead with one purpose in mind: to achieve increasingly positive results from the efforts of their team members.



#### [SUCCEED WITH A LEARNING ENVIRONMENT](#)

A healthy, dynamic learning environment is characterized by the freedom to express dissent, make mistakes, and invest time in learning.



#### [FINDING BALANCE WITH AUTHORITY AND POWER](#)

Leaders who enjoy the backing of other organizational leaders have earned it through their knowledge of the business and their competence or expertise.



#### [ESTABLISH TRUST AMONGST YOUR TEAM](#)

Trust enables you to encourage other team members to use their skills and abilities to help move the entire team toward reaching its goal.



#### [QUOTE 1 – BE A BIRD WITH WINGS](#)

“Intelligence without ambition is a bird without wings.” - Salvador Dali



#### [QUOTE 2 – BE FOR THE PEOPLE](#)

“A boss has the title. A leader has the people.” – Simon Sinek



#### [HOW ENGAGED ARE YOUR EMPLOYEES?](#)

Studies show that only about 15% of employees are engaged in the workplace. Companies with high employee engagement are 21% more profitable. Which are you?

# Bridging the Gap Between Potential and Performance

Since 1966, Leadership Management® International has been bridging the gap between potential and performance by helping organizations and individuals evaluate their strengths and opportunities through implementation of the unique and proven LMI Process™.



## The LMI Process™

- Develops leaders who, in turn, empower their people to use their untapped talents and abilities.
- Identifies key areas the organization should focus on to reach the next level of success.
- Gives direction to an effective solution and delivers measurable results.

The LMI Process™ is designed around The Total Leader® Concept model with four vital components:

- Personal Productivity
- Personal Leadership
- Motivational Leadership
- Strategic Leadership

**Total Leader Walkthrough Video** – [click here](#)

LMI® tools and processes have been making a difference in organizations and individuals for nearly 60 years in more than 90 countries.

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