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## **WORKING TOWARD A COMMON PURPOSE**

A key hallmark of a high-performance team is that all the members work toward a common goal or purpose. An effective team works together.



## **ACHIEVE RESULTS COLLABORATIVELY**

A positive approach to discipline offers a decidedly superior way to work with and through people to accomplish desired results.



#### **SET S.M.A.R.T. GOALS TO SUCCEED**

As you seek continuous professional and personal improvement, it is vital for you to set specific productivity goals to get there.



## **HOW PROBLEM-SOLVING CAN BE SATISFYING**

Finding a solution to a motivation problem begins with establishing a positive personal relationship as a basis for discovering the needs that are presently important to the employee.



#### **QUOTE 1 – PREPARATION FOR TOMORROW**

"The best preparation for tomorrow is doing your best today." – H. Jackson Brown, Jr.



## **QUOTE 2 – EXCITEMENT OF WINNING**

"Don't let the fear of losing be greater than the excitement of winning." – Robert Kiyosaki



## S.M.A.R.T. GOALS

Setting goals that are Specific, Measurable, Attainable, Realistic, and Tangible. This type of goal setting helps focus your efforts and increase the chances of achieving your goals.

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# **Bridging the Gap Between Potential and Performance**

Since 1966, Leadership Management® International has been bridging the gap between potential and performance by helping organizations and individuals evaluate their strengths and opportunities through implementation of the unique and proven LMI Process™.



#### The LMI Process™

- Develops leaders who, in turn, empower their people to use their untapped talents and abilities.
- Identifies key areas the organization should focus on to reach the next level of success.
- Gives direction to an effective solution and delivers measurable results.

The LMI Process™ is designed around The Total Leader® Concept model with four vital components:

- Personal Productivity
- Personal Leadership
- Motivational Leadership
- Strategic Leadership



LMI® tools and processes have been making a difference in organizations and individuals for nearly 60 years in more than 90 countries.

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